

Development Committee Meeting
August 23, 2021
Meeting Minutes

Present: Alida Baranowski, Chuck Campbell, Kristen Denison, Sonia Jones, Vineeta Raketich, Susan Snyder

FY22 Fundraising

In total, LEARN has secured \$1,412,904, or 27%, of its \$5.3M fundraising goal for FY22, including \$100,000 for LEARN DC. LEARN has identified \$2.4M dollars in additional funding and has secured additional anniversary fund donations.

Anniversary Fund Update

LEARN has secured \$2,617,500, or 13%, toward the \$20M anniversary fund goal. Over \$800,000 will be received in FY22. LEARN has requested an additional \$13.7M for the fund and hopes to close those gifts by the end of 2021. LEARN is hosting small dinners on September 23rd and October 8th as networking opportunities.

Attention was brought to the DC opening and action steps towards how to lead fundraising for DC.

A list of corporate prospects will be shared with the board to cross reference any connections.

LEARN 9 Capital Gift

LEARN secured a \$3M dollar capital gift to support expansion at LEARN 9 in Waukegan. Certain construction milestones must be met in order for the funding to be provided by the end of 2021.

Development Staffing Update

The search for the Chief Development Officer is still ongoing.