

Development Committee Meeting

November 15, 2021

Meeting Minutes

Present: Kristen Denison, Sonia Anderson, Susan Snyder, Vineeta Raketich, Charles Campbell

FY22 Fundraising

In total, LEARN has secured over \$2.2M, or 42%, of its \$5.3M fundraising goal for FY22. This includes a large bequest from a close friend of the Romano family.

LEARN's development team is working on the annual appeal. Approximately 750 letters will be mailed. Board members would like to be notified when someone in their network makes a gift.

Anniversary Fund Update

LEARN has raised 20% of the \$20M goal. This includes a recent \$1M pledge over 5 years. LEARN has an additional \$13M in pending requests for the campaign.

The networking dinners were successful. Several guests made a donation to the campaign. LEARN's campaign chairs are sending out a batch of letters to corporate prospects to request funding.

Development Staffing Update

LEARN hired April Wozniak as the new Chief Development Officer. LEARN is preparing a detailed onboarding schedule.